## EXHIBIT 127

From: Paul Evans

**Sent:** Thursday, May 27, 2010 10:22 PM

To: Jeremy Tatum

**Attachments:** 100507 Qualitest overview for BusDev.pdf

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Qualitest® Pharmaceuticals

CHARACTER, COMMITMENT, COMMUNITY.

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## Company overview

Qualitest is a US-based pharmaceutical company focused on the development, manufacture, sale and distribution of high quality, low cost generic pharmaceutical products

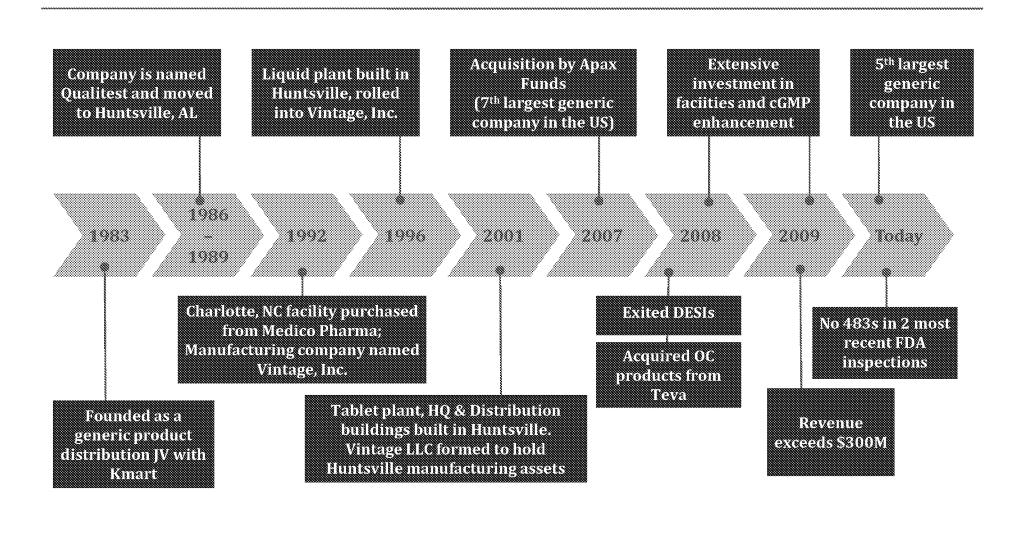


## Company overview

- · Leading developer, manufacturer and marketer of prescription generic pharmaceutical products
  - Development and manufacturing capabilities including solid dose, liquids and various semi-solids
  - Broad product line of commercial products: over 540 Rx SKUs
  - 425 solid dose and 115 liquid dose prescription drug products
  - Focused on controlled substances and developing a broad line of OCs
  - Continuing to increase product offering through an active R&D program
- 5<sup>th</sup> largest generic pharmaceutical company in US, based on number of generic prescriptions filled
  - 110mm total prescriptions in 2009
  - 2009 revenue of \$306mm (revenue up 28.3% since 2008)
- Headquarters located in Huntsville, AL, 72 acres and 995 employees
  - Huntsville state of the art solid dose facility, liquid facility and warehouse/distribution center
  - Additional solid dose facility located in Charlotte, NC
  - All facilities capable of manufacturing controlled substances
- · Focusing on first in class compliance record and low cost manufacturing



## History of the 5<sup>th</sup> largest US generics company





# Apax Partners Leading Global Private Equity Firm

#### Industry leader:

\$15 billion fund

#### Pioneer in private equity:

Established in 1969 in the US and 1981 in Europe

#### Significant global reach:

9 offices in 9 countries

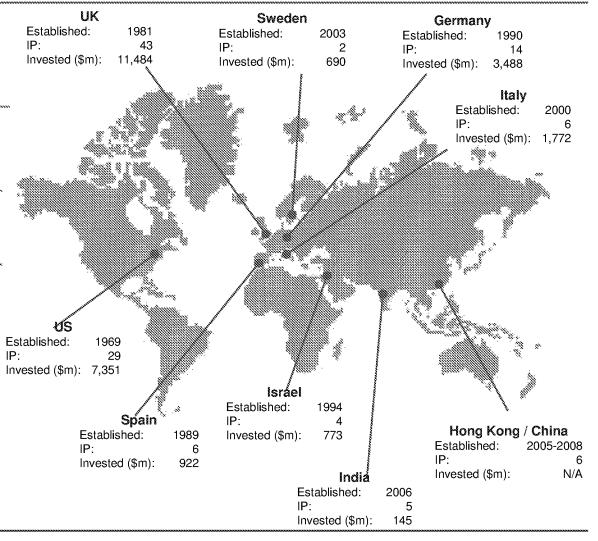
#### Deep bench of industry specialists:

100+ investment professionals

#### **Growth industry focus:**

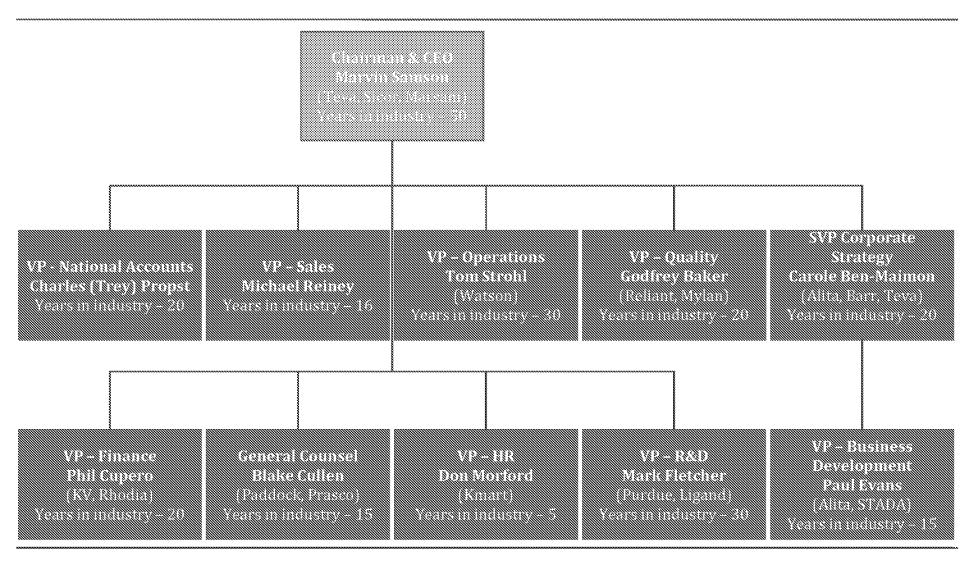
Healthcare Financial & Business Services Retail & Consumer Tech & Telecom Media

SECTOR FOCUSED | LOCAL PRESENCE | GLOBAL REACH



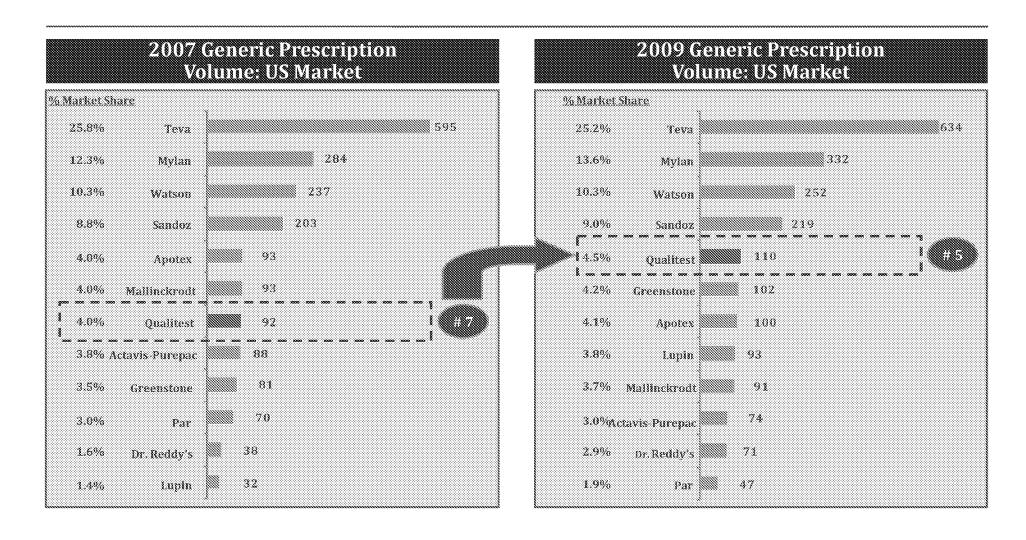


## Highly talented and motivated management team





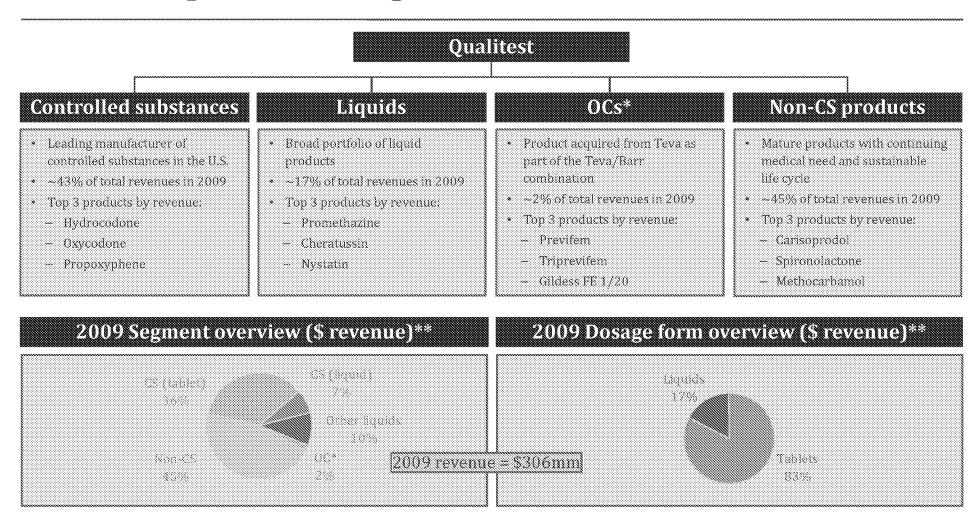
## Leading, high growth generic pharmaceutical business



Source: IMS data & Cowen and Company



## Diversified portfolio of specialty generics positioned in attractive product categories



<sup>\*</sup> OCs were acquired in 2009



<sup>\*\*</sup> Splits based on actual 2009 SKU level data

## Qualitest has a strong presence and broad product line in the controlled substances market

#### Barriers to entry

## Highly regulated by multiple governmental

- Import restrictions limit overseas sources and competition from ex-US manufacturers
- API quotas reward market performance and limit new market entrance
- Multiple dosage forms require broad manufacturing capabilities

authorities

- Complex distribution channels create synergy for suppliers with broad portfolios
- Innovation & technology not always linked to NCE discovery

#### Similary

- Continue to expand portfolio and broaden offerings in this category
- Consider brand opportunities that leverage core competencies in development and manufacturing
- Leverage development and manufacturing competencies targeting:
  - Paragraph IVs
  - Extended release products
  - Difficult to develop liquid opportunities
- Continue to strengthen strategic relationships with API suppliers
- Patent strategy to increase entry barriers
- Supplement internal development with external partners & increased access to other dosage forms



## Qualitest has a strong market position in liquid products

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### Smallegy

- Limited number of liquid product manufacturers supplying US market
- Imports are expensive (weight) and therefore limit competition of non-US suppliers
- · Qualitest has unique scale in this market
- Market consists of broad range of small to mid-sized product opportunities
  - Paragraph IVs
- Several highly valuable brand products with limited competition
- Sophisticated technology for unique products present development and manufacturing challenges

- Expand low cost, high quality manufacturing capability
- Expand broad product line to increase value
- Target controlled substances to build on core competencies
- Consider unique packaging opportunities to increase value and market share
- Consider further expansion into semisolid products



#### OC Overview

- Portfolio of OC products acquired in December 2008 from Teva as a result of the Teva/Barr combination
- Qualitest launched 2 products in early 2009 (Previsem and Triprevisem) and 2 products in 2Q 2009 (Gildess and Gildess FE)
- Products are contract manufactured and developed
- Qualitest expects to launch 4 additional OC products in 2010



## Increasing portfolio of products in OC market

#### Panades to en my Similary Broad product line will drive market Continue to broaden product portfolio in OCs by developing additional products penetration Manufacturing requires high-Establish strategic joint ventures or containment capabilities complete acquisitions to expand product Limited number of API suppliers line and ensure cost-competitive sourcing Blister packaging capabilities required - API supply development/manufacturing capabilities - product positioning/expanded line Consider expanding portfolio into other hormonal categories (e.g., HRT, male hormone supplementation)



### Facilities overview

	Facility	Sq. Footage	No. of shifts	Max, capacity	Comments
THUBER	Huntsville, AL	309,000±	2 shifts/5 day for manufacturing; 3 shifts/5 day for packaging operating plan	~10 billion doses **	Solid dose generic pharma manufacturing  Tablets  Hard shell gelatine capsules Predominantly immediate release formulations  Aquenus and solvent granulation capable  Aqueous film coating capable  DEA Class II to V capable
Migmin	Huntsville, AL	180,000±	3 shifts/5 day for mixing, 2 shifts/5 day for packaging operating plan	~2.4 billion doses *	<ul> <li>Liquid generic and OTC pharma manufacturing         <ul> <li>Solutions</li> <li>Syrups</li> <li>Suspensions</li> <li>Immediate release formulations</li> <li>DEA class II to V capable</li> </ul> </li> </ul>
PEKSUNITH (OT)	Huntsville, AL	226,000±	1 shift/5 day operating plan (modified for seasonal demands)		<ul> <li>Large volume DEA Class II - IV capable</li> <li>Automated pick system</li> <li>Partial case through full pallet shipping capable</li> </ul>
rentices	Charlotte, NC	60,000± on site 20,000± satellite warehouse	2 shifts/5 day operating plan	−4 billion doses **	Solid dose generic pharma manufacturing Tablets Hard shell gelatine capsules Predominantly immediate release formulations Aqueous granulation capable Aqueous film coating capable  BEA Class II to V capable

<sup>\*</sup> Represents maximum theoretical capacity and excludes capacity from incremental Capex



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<sup>\*</sup>One dose ≈ 5mL

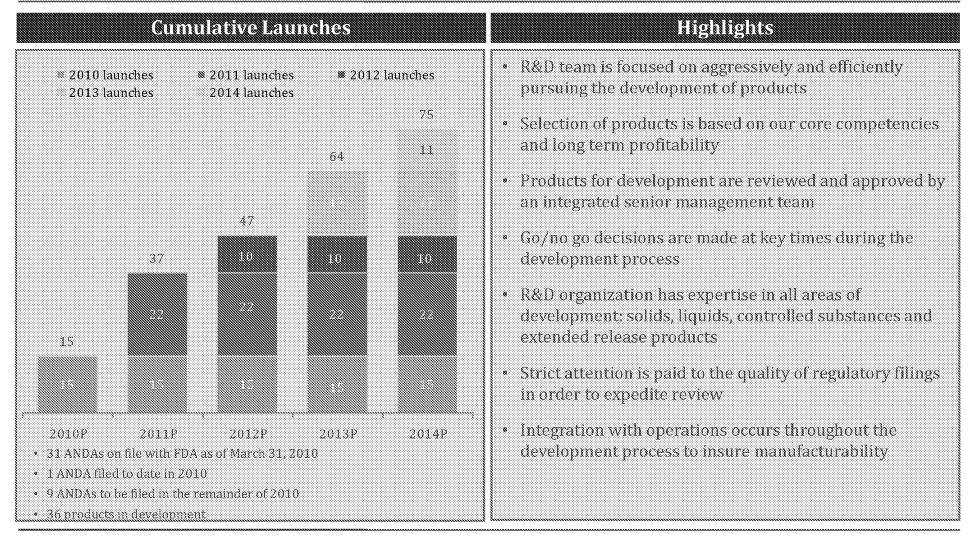
<sup>\*\*</sup>One dose = one tablet or capsule

## Overview of R&D Operations

- · New revitalized R&D team with a focus on science-based development and driving corporate growth
  - New VP of R&D joined in March 2009
  - New directors of formulation, development, analytical R&D, clinical trials and regulatory affairs
  - Restructured R&D for more efficient and aggressive development strategies
  - Enhanced coordination between departments; R&D, sourcing, and operations
- · Senior management team identifies strategic new product opportunities to feed pipeline
- Science-based development strategy focused on effective and efficient development of wide range of manufacturable products
  - Expand product lines in controlled substances, liquids, OCs and extended release products
  - Supplement current product line with new strengths and follow-on products
  - 2<sup>nd</sup> source APIs to ensure cost competitive sourcing
- Combined staff of 77, 13 of whom have Ph.D.s
- Focus business development strategy to expand current product portfolio, add new dosage form capabilities, and expand into specialty pharma



## Qualitest has a strong product pipeline with 31 ANDAs on file at the FDA





## Vision and strategy

- Continue to grow the business by expanding the development, manufacture,
   sale and distribution of high quality, low cost generic pharmaceutical products
- Exploit expertise in high volume/low cost/high quality manufacturing
- Focus growth and product selection on core competencies
  - Controlled substances
  - Liquids
  - OCs/hormones
- Focus on "best in class" sourcing, quality and customer service
  - Build on new quality/compliance record and FDA relationships
  - Continue to focus on the customer
  - Work strategically with suppliers to increase market share





